



THE LEAGUE

SEPTEMBER 2010

NEWS YOU CAN USE!

The **CSRA Business League** is looking for contractors in the remodeling and home construction business. If you are a contractor or know of a contractor in the home construction sector please join us on 8 September 2010 at 10:00 am in the conference room of the League located at 821 12th Street for a information meeting. Please call us at 706 722 - 0994 if you need additional information.

The Augusta - Richmond County Procurement Department will sponsor a **Vendor Outreach Forum** on Monday, 20 September 2010 at the Julian Smith Casino from 9:30 a.m. - 4:00 p.m.. Registration for the event will be held from 9:30 a.m. - 10:00 a.m. For additional information please contact Ms. Valerie Taylor at 706 821 - 2422. The Director of the Procurement Department is Ms. Geri Sams.

Congressman John Barrow has compiled a Small Business Guidebook for entrepreneurs in the 12th Congressional District. The guidebooks provides needed information that should help entrepreneurs and small business owners cut through the bureaucracy red tape and quickly link you with individuals who can help them grow their businesses. Please visit the Business League website at <http://business-league.org/OnlineDirectoryandLinks.aspx> to read and download your copy of the guidebook.

The **Small Business Administration** has developed a guide to help start - ups make it through the first two years, access the complete story at http://community2.business.gov/t5/Small-Business-Matters/Start-Up-Survival-Making-it-through-the-Early-Years-a-Year-by/ba-p/25705?cm_mmc=GovDelivery--071410-weekly-community. This is an excellent tool for Small Business owners to take advantage of in their quest to be successful.

The Georgia Micro Enterprise Network (GMEN) a private, not-for-profit organization established in June 1997, dedicated to making a difference in the economic development of Georgia. To access GMEN's website please click the following link [http://](http://www.georgiamicrobiz.com/)

www.georgiamicrobiz.com/. The 2010 GMEN Annual Entrepreneurship Summit "Voices for a Main Street Economy" will take place on October 21-22, 2010 at The Loudermilk Center located at 40 Courtland Street in Atlanta. The host hotel for the summit is the Ellis Hotel located in Downtown Atlanta, to reserve a room contact the hotel directly toll-free at 1-(866)-455-1154 or (404)-523-5155 and request the GMEN Summit room rate of \$159.00, good until 30 September 2010.

The HBA Group, First Command Financial Services, Paine College and SonShine 103.7 FM/1600 AM WKZK will sponsor a Networking: Relationships and Business forum entitled; There is no ***Business without Relationships!*** Featuring George C. Fraser, Chairman/CEO SuccessSource, Inc. Bestselling Author of Click – Ten Truths for Building Extraordinary Relationships and Success Runs in Our Race. Internationally known Speaker, Master Networker, and Wealth Building Expert. Thursday, October 14, 2010, 6:45 p.m. – 9:00 p.m. at Gilbert Lambuth Memorial Chapel@ Paine College on Druid Park Avenue.

Paine College will play host to a Trade seminar sponsored by the International Trade Administration of the Department of Commerce on **26 October 2010**. The event entitled "Competing in the 21st Century – Navigating the Global Marketplace" will take place from 9:00 a.m. to 4 p.m. Additional information and a website for registration is forthcoming. Hosts for the event are Ms. Shawn Marie Ricks the Senior International Trade Specialist for the International Trade Administration and Mr. Brendan Brown, Vice President for Institutional Advance at Paine College, the President of Paine College is Dr. George Bradley.

The **CSRA Business League** and **Capitol City Bank & Trust** have formed a partnership that includes a paid first year membership in the Capitol City Bank Toastmasters Club for individuals purchasing a one year League membership. Toastmaster is open to anyone looking to better their speaking skills.

Keeping you Informed

MBDA News

THE U. S. DEPARTMENT OF COMMERCE, MINORITY BUSINESS DIVERSITY AGENCY, NATIONAL MINORITY BUSINESS WEEK CONFERENCE HELD DURING THE WEEK OF 23 – 27 AUGUST AT THE OMNI SHOREHAM HOTEL IN WASHINGTON D.C. NAMED PATRICK L. HUGHES, A RETIRED VETERAN, OWNER AND MANAGING MEMBER OF HUGHES GROUP, LLC, OF LAKEWOOD, WASH., THE 2010 NATIONAL MINORITY SMALL BUSINESS PERSON OF THE YEAR DURING THE 28TH ANNUAL CONFERENCE. HUGHES GROUP, LLC COMMITMENT TO EXCELLENCE HAS MADE IT THE THIRD FASTEST GROWING MINORITY BUSINESS IN WASHINGTON STATE AND HAS HELPED SPUR JOB CREATION. ESTABLISHED IN 1999 THE COMPANY IS BOTH 8(A) AND HUBZONE-CERTIFIED, IN ADDITION TO BEING CLASSIFIED AS A DISADVANTAGED BUSINESS AND A SERVICE DISABLED VETERAN-OWNED SMALL BUSINESS. THE HUGHES GROUP PROVIDES AIRCRAFT, ADMINISTRATIVE AND TRAINING, INTEGRATED LOGISTICS AND INFORMATION TECHNOLOGY SOLUTIONS TO THE ARMED FORCES AND BUSINESS COMMUNITY . THE MINORITY BUSINESS DEVELOPMENT WEB PORTAL CAN BE FOUND AT [HTTP://WWW.MBDA.GOV](http://www.mbd.gov)



Quote of the Month

If you believe that some day it's going to happen, some day it probably will happen. You just have to make sure you're there when it's happening, and ideally you're at the front of the parade, and the principle beneficiary of when it happens, but it's not a kind of thing where you just sort of sit back and wait.....Steve Case

SBA News

Visit the Small Business Administration website for information in regards to minority, women and veteran owned businesses at www.sba.gov and the SBA Georgia District office website at <http://www.sba.gov/localresources/district/ga/index.html>.

University of Georgia
 Small Business Development Center ,
 1180 East Broad St., Athens, GA 30602
 706 542 - 6791
<http://www.georgiasbdc.org>

SBDC Office of Minority Business Development Training Classes for September

Starting Your Own Business -- Tuesday, 14 September 2010, 6:00 PM ** Athens SBDC - Chicopee Complex

Writing an Effective Business Plan -- Tuesday, 21 September 2010, 6:00 PM ** Athens SBDC - Chicopee Complex

SBDC Office in Augusta

1450 Greene Street, Suite 3500
 706-721-4545

www.georgiasbdc.org/ce/augusta

Upcoming Training Classes offered by the SBDC office in Augusta can be accessed by clicking the following link http://www.georgiasbdc.org/newsite/index.aspx?page_name=view_classes&city=Augusta

Business.gov

September is import/export month visit http://www.business.gov/expand/import-export?cm_mmc=GovDelivery_-090110-weekly_-community to find out ways to grow your business.

Finding a Business mentor is a great way to grow your business, find out how by clicking http://community2.business.gov/t5/Small-Business-Matters/5-Tips-for-Finding-and-Working-with-a-Business-Mentor/ba-p/33687?cm_mmc=GovDelivery_-090110-weekly_-community

HEALTH REFORM INFORMATION - <http://www.whitehouse.gov/healthreform>

PRESIDENT OBAMA'S ECONOMIC FORUM information - <http://www.whitehouse.gov/issues/economy/jobsforum>.



Please take time to contact the **Disadvantaged Business Office** for its workshop 2010 Workshop Schedule. The workshops are designed to provide information in regards to the registration policies of the DBE Office of Augusta-Richmond County. The workshops are free, open to the public and normally held on Wednesday's from 1:00 - 3:00 pm, in the Hatcher Building Conference Room on the Third Floor, Room 304. Participants are asked to register by contacting the DBE office at 706 821 - 2406.

Read the U.S. Small Business Administration Open Government Plan 2010 - 2012 Version 1.0, April 2010 at http://www.sba.gov/idc/groups/public/documents/sba_homepage/sba_open_gov_plan.html

The Department of Procurement Administration is holding free Bid and Proposal Preparation Workshops for vendors on the 2nd, 3rd and 4th Thursday of the month from 4:00 p.m. to 6:00 p.m. in the Procurement Conference Room – 530 Greene Street, RM 605. Workshops for Architectures and Engineers are held from 3:00 pm to 4:00 pm. Call (706) 821-2422 now to reserve your space in the next workshop

The **State of Georgia** small businesses information link <http://www.georgia.org/BusinessInGeorgia/SmallBusiness/Pages/default.aspx>. For Minority Business Enterprises (MBE), Women Business Enterprises (WBE) and Youth Entrepreneurial opportunities click this link <http://www.georgia.org/BusinessInGeorgia/SmallBusiness/WomenMinoritiesYouth/Pages/default.aspx>.



From the Office of Congressman John Barrow.

Contact **Mrs. Lynthia Ross**, District Director and **Mr. Brandon Webb**, Senior Legislative Assistant in Congressman Barrow's Office in regards to your small business needs and concerns. The office has links to many agencies , each which can provide you or your clients with needed information. Mrs. Ross can be found on the 3rd floor of the ANIC Building located at 925 Laney—Walker Blvd. or by email at lynthia.ross@mail.house.gov. Mr. Webb can be contacted by mail at 213 Cannon House Office Building, Washington, DC 20515 or by email at brandon.webb@mail.house.gov.



Are you a highly motivated individual, looking for a rewarding opportunity to own a business, if so the State Farm Insurance Company is looking for you! Contact Ms. Cindy Dorsey, Agency Field Executive for Augusta at 706 447 - 5870 or by e-mail at cindy.dorsey.gw4k@statefarm.com to find out additional information.



Other Related News & Events

Business League News & Views

The Youth Entrepreneur Program of the CSRA Business League will hold its next meeting on Saturday, 18 September 2010 at the New Bethlehem Community Center from 11:00 to 1:00 pm. The program is designed to encourage and inspire youth ages 12 - 17 to think about starting and owning a business on their path to be successful in life, as well as teach leadership and social skills.. Ms. Shirmaine Ivey, YPE coordinator can be reached at shirmaineivey@business-league.org. The importance of business plans will be the program subject for the month of September.

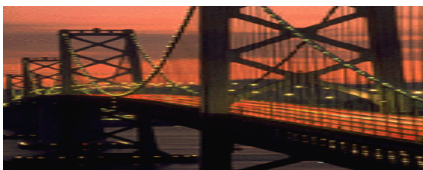
Are you a Women, Minority or Disadvantaged Contractor, if so the CSRA Business League is looking for you. Please contact us and make plans to attend our information session on 8 September 2010 at 10:00 a.m. in the conference room of the CSRA Business League. Call us at 706 722 - 0994 for additional information. Visit the League's website at www.business-league.org.

Are you a Women, Minority or Disadvantaged Business owner, Corporation or a supporter, please consider purchasing a League membership. The League will Celebrate its 40th Anniversary this year and your support is vital to our mission of assisting Small Business owners in the CSRA. Join the League in 2010. Visit our online directory by visiting our website and clicking on the links page.

Please take a moment to join the League on Facebook. Become a fan at www.facebook.com/CSRA-Business-League.

CSRA Business League
Board of Directors and Staff
Veronica Shareef, Board Chair
Charlie McCann, Vice - Chairman
Carol Martin, Secretary
Kirkatina Banks, Treasurer
Renata Boston
Helen Godbee
Earnestine Howard

Ellis Albright, President/CEO
Elif Crawford, Administrative Assistant
Shirmaine Ivey, YPE Coordinator
Shermayne Reynolds, Staff Assistant
821 12th Street, Augusta, Georgia 30901
Phone: 706 722 — 0994
Fax: 706 722 — 3115
Email: ellisalbright@business-league.org
website: www.business-league.org



SERVICES

- Application Assistance
- Business Plan Development Assistance
- Business Incorporation
- Business Networking Meetings and Seminars
- Computer Lab
- Computer Training for Business Owners
- Copying, Fax and Mail Services
- Partnership Facilitation
- Educational Business Seminars
- Grant Research and Recommendations
- Marketing & Advertising Assistance
- Technology Assistance and Resources

The CSRA Business League, Inc. has been “Serving our Community with Pride” since its founding in 1970. Our mission is to support and assist small, minority and disadvantaged businesses in their efforts to become successful and prosperous. Our goal is to serve as an information clearinghouse and referral source, in addition to providing networking opportunities and technology training for small, disadvantaged and minority owned businesses.

As a 501© 3 not for profit organization, we are dedicated to providing those we serve with modern strategies and services that gives the business owner the tools to maintain a thriving and successful small business.

Membership Corner

Are you or have you ever been a member of the CSRA Business League, Inc.? The League is having a Membership Drive, please assist us by purchasing a League membership. Please contact us for the benefits of a League membership and take a moment to visit our revamped website at www.business-league.org.

Our Newest Member's

MEMBERSHIP FEES

STUDENT	\$ 25.00	NON-PROFIT	\$ 75.00
INDIVIDUAL/LLC	\$150.00	CORPORATE	\$500.00

**SINCE 1970
THE BUSINESS LEAGUE
HAS SERVED AS A BRIDGE
TO SMALL BUSINESS
SUCCESS IN THE CSRA**

**Youth Entrepreneur
Program Meeting
18 September 2010,
11:00 a.m. - 1:00 p.m.
New Bethlehem Com. Ctr .**

UPCOMING EVENTS

**40TH ANNIVERSARY
CELEBRATION OF THE
FOUNDING OF THE CSRA
BUSINESS LEAGUE**

**YOUTH ENTREPRENEUR
PROGRAM MEETING DATES**

- OCTOBER 16, 2010
- NOVEMBER 13, 2010
- DECEMBER 11, 2010